

Curriculum Vitae

Mike Loewke



R. Michael Loewke

CEO / Partner

Education

- Graduated from Cardinal Mooney High School, Rochester, New York.
- Apprentice/Journeyman - Plumbers and Steamfitters Local 13 (38 yrs)
- Engineering School, 1 Year University of Windsor - Windsor, Canada.

Summary of Qualifications

- Excellent organization, development, and management capabilities.
- Established many successful companies some in conjunction with partners; extensively involved in daily operations as the general/primary partner communicating between project developments, tenants, city, neighbors and neighborhood associations, and all partners.
- Active in promoting business with concerns for quality development including protection to the environment.

Professional Experience

● Mechanical/Electrical/Sheet Metal

- 1975:** Successfully completed the Plumbers Examination for the City of Rochester and received City of Rochester Plumbing License, (Certificate of Competency).
- 1976-1998:** E&L Piping Inc. – Mechanical contracting firm formed. Company is highly qualified for all HVAC, Plumbing, Sheet Metal, Electrical, and Site Work in Commercial, Industrial, and School areas (With gross sales of (\$20M) Twenty Million Dollars). Good working agreements with Local 13, Local 46, Local 832, and Local 86. Established and managed Pension and Profit Sharing Plans. Worked with over 100 craftsmen. Closed daily operations in 1998. Completed over \$500 Million Dollars of Construction Contracts.
- 1979:** Attended and completed Boiler Efficiency School.
- 1993:** Established a new venture, E&L Service Inc. to provide service to small customers.
- 1994:** Completed backflow preventer school. Certified RPZ tester.
- 1998-Present:** Became Partner in Peter J. Brill Consulting (established in 1992). Formed Loewke & Brill Consulting Group in 2002. Provides consulting services to Bonding Companies such as Zurich NA, Liberty Mutual and St. Paul's Travelers. Became owner in 2004 when Peter Brill retired. Handled major losses including an 8

figure loss for Liberty Mutual in the Western New York and Pennsylvania area which included 92 active projects.

- 1998:** Formed Loewke Associates, a company established to educate contractors on how to be more successful on large and/or government contracts.
- 2004:** Became a member of the National Bond Claims Association.
- 2007:** Became member of the American Arbitration Association. Qualified as a Commercial / Construction Panel Expert and Consultant for Mediation & Arbitration.

● Airports/Aviation:

- 1981:** *L & E Aviation* - Formed for the purpose of purchasing and subsequent leasing of aircraft. (Part 135 - Commercial Aviation)
- 1981-1986** Maintained 5 planes to facilitate checks around the country for local banks and payroll companies.
- 1987-1996:** *Big Fella Enterprises, Inc.* – Was formed, by acquiring Ledge Dale Airpark (138 acres and buildings), was designated as a reliever airport for Rochester Monroe County Airport. This designation qualified the Company for the AIP (Airport improvement program) which provided opportunity to obtain grant money for development of the airport. Negotiated with Federal Aviation Administration and State of New York to receive grant funds for development. Worked closely with Town of Sweden Planning Board for cooperation and development. Expanded airport facilities with private fund and Public Grant Money Funds. Installed new runway in 1988. New lighting system was set in place in 1989 with full compliance with government. Installed a new 30 plane ramp area and new 3300' Parallel Taxiway. Worked to establish a ten year long-range development plan; which brought forth a successful F. B. O. (Fixed Based Operation). Supported and managed FBO for the airport until sold in 1996.

● Real Estate:

- 1980-1981:** *190 Murray Street Associates* – Created for purchase of 190 Murray Street at City auction. Worked extensively with City officials in legal, zoning planning, and economic development departments. Worked as "architect" and "engineer" to develop and revitalize 100,000 square feet into present use of offices, fabricating shops and warehouse. Dealt with New York State Job Development Authority on providing more jobs in a depressed area of the City. Close communication with bordering residential neighbors. (There has never been a complaint). Five businesses occupy the building at the present time that employ over 200 people. Full responsibility for financing, building renovation, and lease negotiation.
- 1982:** *Doctor's Office Building* - Built and developed 6,000 square feet on Ridge Road West. Responsible for all contacts with architect, engineer, Town of Greece Planning and Zoning Boards, Highway Department and Traffic Control to gain successful completion. Responsible for arranging project financing and managed construction

- 1983:** ***LBF Associates*** - Formed in Hollywood, Florida as a partnership for real estate investment. Own and manage 15,000 square foot apartment building.
- 1984:** ***Sunrise Associates*** - Established for ownership and management of 25,000 square foot apartment building in Sunrise Florida.
- 1984-1985:** ***Angel Associates*** - Created to purchase land at the City Auction and erect a 22,000 square foot building, (IKON Office Solutions, originally "KEX Copy/Source", 350 South Avenue) which won the New York State Masonry Association Award for Building of the Month. Effectively appeared before City Planning Commission, Zoning Board, Economic Development Administration, and had close contact with City Engineers relative to traffic patterns. Conferred with the State of New York Bridge Authority for bridge changes. Arranged financing, managed construction and negotiated leases.
- 1986:** ***Angel Associates of Jamestown and Erie*** - Founded for the purpose of real estate investment and development. Responsible for financing and construction. One 4,000 square foot building in Erie, Pennsylvania, and one 4,200 square foot building in Jamestown, New York. Negotiated leases.
- 1987:** ***190 Murray Street Expansion*** - Applied and was granted a permit for 11,000 square foot addition to building from City Planning Commission and Zoning Board of Appeals. Installed transitional parking lot. Received full neighborhood approval. Negotiated construction and permanent financing, and managed construction.
- 1989:** ***4401 Lake Avenue Associates*** - Created to develop and lease a 20,000 square foot building. Partnership presently has development proposal before City Planning Commission and Zoning Board. Appeared before Charlotte Community Association to assure neighborhood participation and agreement. Proposal received unanimous support. Building is presently leased.
- 2009:** ***491 Elmgrove Park, LLC*** – Created to develop and lease 12,000 square foot of warehouses and offices. Managed and oversaw all renovation and development of new roofs, interior office space, parking lot infrastructure work and exterior improvements.

● Political:

- 1995:** Ran for County Legislator and won.
- 1996:** Took Office as County Legislator – 28th LD, Monroe County.
- 1996-1997:** Appointed to Monroe County Planning & Economic Committee. Appointed to Monroe County Environmental & Public Works.
- 1999:** Appointed as Special Assistant to New York Senator Richard Dollinger
- 2005:** Ran for City Council
- 2006:** Appointed to the Monroe County Civil Service Board
- 2019:** Chairman of Monroe County Civil Service Commission

● Boards:

- 1989-1992:** Member of the Monroe County Planning Board
- 1990:** Member of the Board of Directors, Rocon Manufacturing, Inc.

- 1991:** Appointed to the Board of Directors to the Monroe County Water Authority, (a public agency providing water to 3 Counties).
- 1993:** Appointed to the Plumbers Examining Board, City of Rochester.
- 1993:** Became a trustee on the Pension Committee for Local 46 Sheet metal Union – a fund controlling \$50 Million.
- 1995:** Became a trustee on the Annuity Fund Committee for Local 13 Plumbers & Steamfitters Union with total assets of \$200 Million.
- 1996-1997:** Appointed to Monroe County Deferred Compensation Board.
- 1999:** Appointed to the Board of Directors Northwest Community Service.
- 1999-Present:** Serve on the Board of Directors of RAPA (Rochester Area Performing Artists).
- 2006-Present:** Appointed to the Monroe County Civil Service Board.
- 2019:** Chairman of Monroe County Civil Service Commission

● **Financial:**

- 1992:** Renegotiated over \$3.5 Million in mortgages with Chase Manhattan Bank on several properties.
- 2000:** Joined Karpus Investment Management as a Client Representative. Karpus Investment Management manages in excess of \$1 Billion.
- 2003:** Joined Genesee Valley Trust as client representation, GVT Investment managed over \$500 Million in assets.

● **Activities:**

- Fluent in German: Traveled to Europe every year for last twenty (25) years. Actively involved with showing many European visitors Rochester and Monroe County.
- Continuing Education: Computer training and Financial Investment Training.
- Flying: private pilot's license (1985).
- Skiing: enjoy downhill racing.
- Golfing: member of Brook-Lea Country Club since 1980