

INFORMATION:

Firm: _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: (_____) _____
Approving Manager: _____
Title: _____

NAMES OF ATTENDEES:

- 1.) Name: _____
Title: _____
- 2.) Name: _____
Title: _____
- 3.) Name: _____
Title: _____
- 4.) Name: _____
Title: _____

(use separate paper for additional attendees)

PAYMENT:

1 attendee \$299.00 each
3 or more attendees \$269.00 each

How Many Attending? _____

Contact Jim at 585-647-9350 to reserve seats.
Check Payable to: Loewke & Brill Consulting Group

Office Use Only: Paid Date ____/____/____
 Check # _____
 Amount \$ _____



***"Your BEST
Defense in
the Construction
Industry"***

OUR SERVICES:

- SURETY SERVICES**
- OMBUDSMAN/SCHOOL SERVICES**
- CONSTRUCTION AUDIT SERVICES**
- EXPERT SERVICE TO ATTORNEYS**
- BANKING INDUSTRY SERVICES**
- CONSTRUCTION TRAINING/SEMINARS**

491 ELMGROVE RD. STE 2
ROCHESTER, NY 14606
TOLL FREE: 866.647.9350
PHONE: 585.647.9350
FAX: 585.647.3508
WWW.LOEWKEBRILL.COM



"Survival in the 21st Century" Seminar

*Being Held at
Loewke Brill Consulting
491 Elmgrove Road, Suite 2
Rochester, NY 14606
(ADD DATE)
Call Jim Loewke
If You Would Like
Further Information*

866-647-9350

Seminar 10:00 am - 5:00 pm
(Registration begins at 9:30 am)

Seminar Includes:

A comprehensive explanation of contractor's rights and remedies under the contract.

Detailed descriptions of the actual laws of the industry (in construction lingo).

Alternative ways to save money, increase cash flow, and shorten collection time.

Have you ever been told by the Construction Manager on a project; "The clean up for the job is \$50,000. There are eight prime contractors on site so your portion is \$6,250"? Then you had to "eat" this cost because you wanted to get the balance of your contract payment. If so, then you paid \$6,250 too much!

We have all noticed the changes in recent years of added paperwork and more people in the day to day operations of a construction site. There is no doubt anyone in the industry has had the feeling that they have been treated unfairly on a job or had their rights taken away by someone else, or possibly have been a victim of someone else's misfortune and had no way to recover.

This workshop will teach you how to protect yourself against these types of things happening again. We provide you with the most comprehensive explanation of your rights under the contract. After this seminar you will feel as though no job is too complicated.

We will provide and explain during the course of the seminar the actual laws of the industry (included in the handouts for you to keep). These will give you an upper hand in defending your rights. We also provide and explain to you our copyrighted paperwork which helps to defend your position all the way through the project with no added costs to you. We also offer alternative ways to save your company money, increase your cash flow, and shorten your collection time.

Today's construction business is not about making friends like it used to be, but about survival. This course is taught by people who used this paperwork and "survived", **AND** received a \$2.8 million check from the City of Rochester for their claim.



Seminar Schedule

Contracts	Form C-1 Contract terms A-Z	60 min
Administration of the Contract	Duties of the Architect & Construction Manager	90 min
Subcontractors	How to manage subcontractors & what to do when you are a subcontractor	30 min
Lunch		15 min
Change Orders	Form CO-1 What you need to get ALL your money	60 min
Time-Delays/Extensions	Delay Damages & How they affect your job	45 min
Safety-Insurance	What does it mean?	45 min
Termination	What to do?	45 min
Recap/General Discussions	Any questions?	30 min



Comments from our attendees:

"I have never had a seminar or training that had such an immediate positive impact on my company. Your seminar saved thousands of dollars in legal fees and wasted time, and greatly increased our cash flow."

Kevin G. Reilly, CEO
John W. Danforth Co.

"The handouts you gave to us are easy to read and right to the point. This information can be very useful for anyone considering starting a construction business, starting in a supervisory position, or responsible for the day-to-day operations at the site."

Joe Intini, Chapter Manager
NECA-Rochester Chapter/IBEW Local 86 JATC

"This is truly a must have CYA course in the subcontracting world."

Patrick Corrigan, PS Project Manager
Siemens Building Technologies, Inc.

"I particularly appreciated your focus on how to take proactive measures to minimize risk from inception through completion of the project."

Elizabeth Howard, Assistant Controller
Postler & Jaeckle Corp.

"When I schedule a seminar for our group I always have to be cognizant that we receive a good value for our limited training dollars. With your seminar, the value has certainly exceeded the cost."

Rose M. Haensly, Chapter Manager
NECA-WNY Chapter

Some other notable attendees:

Postler & Jaeckle Corp.
Blackman - Farrell Electric, Inc.
Allied Builders
Wolford & Leclair, LLP
Monroe County Division of Engineering
Remington Gifford et al
ADP Design