

**INFORMATION:**

Firm: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: (\_\_\_\_\_) \_\_\_\_\_  
Approving Manager: \_\_\_\_\_  
Title: \_\_\_\_\_

**NAMES OF ATTENDEES:**

- 1.) Name: \_\_\_\_\_  
Title: \_\_\_\_\_
- 2.) Name: \_\_\_\_\_  
Title: \_\_\_\_\_
- 3.) Name: \_\_\_\_\_  
Title: \_\_\_\_\_
- 4.) Name: \_\_\_\_\_  
Title: \_\_\_\_\_

(use separate paper for additional attendees)

**PAYMENT:**

1 attendee            \$299.00 each  
3 or more attendees    \$269.00 each

How Many Attending? \_\_\_\_\_

Contact Jim at 585-647-9350 to reserve seats.  
Check Payable to: Loewke & Brill Consulting Group

Office Use Only:      Paid Date \_\_\_\_/\_\_\_\_/\_\_\_\_  
Check # \_\_\_\_\_  
Amount \$ \_\_\_\_\_



***"Your BEST  
Defense in  
the Construction  
Industry"***

**OUR SERVICES:**

- SURETY SERVICES
- OMBUDSMAN/SCHOOL SERVICES
- CONSTRUCTION AUDIT SERVICES
- EXPERT SERVICE TO ATTORNEYS
- BANKING INDUSTRY SERVICES
- CONSTRUCTION TRAINING/SEMINARS

491 ELMGROVE RD. STE 2  
ROCHESTER, NY 14606  
TOLL FREE: 866.647.9350  
PHONE: 585.647.9350  
FAX: 585.647.3508  
WWW.LOEWKEBRILL.COM



**"Survival in the  
21st Century"  
Seminar**

***Call Jim  
If You Would Like  
Further Information***

***866-647-9350***

**Seminar 1:00 pm - 9:00 pm**  
(Registration begins at 12:30 pm)

**Seminar Includes:**

A comprehensive explanation of contractor's rights and remedies under the contract.

Detailed descriptions of the actual laws of the industry (in construction lingo).

Alternative ways to save money, increase cash flow, and shorten collection time.

**H**ave you ever been told by the Construction Manager on a project; "The clean up for the job is \$50,000. There are eight prime contractors on site so your portion is \$6,250"? Then you had to "eat" this cost because you wanted to get the balance of your contract payment. If so, then you paid \$6,250 too much!

**W**e have all noticed the changes in recent years of added paperwork and more people in the day to day operations of a construction site. There is no doubt anyone in the industry has had the feeling that they have been treated unfairly on a job or had their rights taken away by someone else, or possibly have been a victim of someone else's misfortune and had no way to recover.

**T**his workshop will teach you how to protect yourself against these types of things happening again. We provide you with the most comprehensive explanation of your rights under the contract. After this seminar you will feel as though no job is too complicated.

**W**e will provide and explain during the course of the seminar the actual laws of the industry (included in the handouts for you to keep). These will give you an upper hand in defending your rights. We also provide and explain to you our copyrighted paperwork which helps to defend your position all the way through the project with no added costs to you. We also offer alternative ways to save your company money, increase your cash flow, and shorten your collection time.

**T**oday's construction business is not about making friends like it used to be, but about survival. This course is taught by people who used this paperwork and "survived", **AND** received a \$2.8 million check from the City of Rochester for their claim.



## Seminar Schedule

Estimating	Forms E-1 through E-3 Follow your bid deposits	30 min
Contracts	Form C-1 Contract terms A-Z	60 min
Supplemental Conditions	Form C-1 Supplemental terms A-Z	60 min
Owner Representatives	C/M or Clerk -what to do	20 min
Mobilization Forms	PM-1 through PM-3 What you really need	45 min
Paperwork/Laws	Forms P-1 through P-15 Copyrighted paperwork	90 min
Change Orders	Form CO-1 What you need to get ALL your money	25 min
Disputes and Claims	D&C-1 through D&C 5 Learn how to protect yourself	45 min
Job Closeout	Forms JC-1 through JC-3 Close your project in 45 days	25 min
Recap/General Discussions	Any questions?	30 min



## Comments from our attendees:

"I have never had a seminar or training that had such an immediate positive impact on my company. Your seminar saved thousands of dollars in legal fees and wasted time, and greatly increased our cash flow."

Kevin G. Reilly, CEO  
John W. Danforth Co.

"The handouts you gave to us are easy to read and right to the point. This information can be very useful for anyone considering starting a construction business, starting in a supervisory position, or responsible for the day-to-day operations at the site."

Joe Intini, Training Director  
Local Union 86 IBEW

"This is truly a must have CYA course in the subcontracting world."

Patrick Corrigan, PS Project Manager  
Siemens Building Technologies, Inc.

"I particularly appreciated your focus on how to take proactive measures to minimize risk from inception through completion of the project."

Elizabeth Howard, Assistant Controller  
Postler & Jaeckle Corp.

"When I schedule a seminar for our group I always have to be cognizant that we receive a good value for our limited training dollars. With your seminar, the value has certainly exceeded the cost."

Rose M. Haensly, Chapter Manager  
NECA-WNY Chapter

### Some other notable attendees:

Postler & Jaeckle Corp.  
Blackman - Farrell Electric, Inc.  
Allied Builders  
Wolford & Leclair, LLP  
Monroe County Division of Engineering  
Remington Gifford et al  
ADP Design